DARTS ONE YEAR OLDER 2022 Annual Report

CREATING CONNECTIONS
THAT ENRICH AGING.

Your support provides joy, connection, and health.







Beyond the Numbers

"A good decision is based on knowledge and not on numbers." -Plato

Annual reports are an opportunity to report results; show the metrics. While data is important, the stories are critical context.

In 2022, DARTS launched five new programs, responding to needs we heard through client surveys and

conversations. Evidence-based programs such as the Tai Ji Quan class expect participants to gain strength or improve balance, and surveys confirmed those results.

Beyond the survey, attendees developed friendships, laughed, and were proud they had learned new skills. The power of these gatherings is difficult to quantify and easy to observe.

The age at which we will need advanced nursing care is unknowable. When the strain from being a primary caregiver will lead to health problems is unpredictable. Surveys demonstrate we are helping 92% of clients feel less isolated.

The connection and well-being experienced in the people we help is clear from their reflections, "I contacted DARTS to shovel my dad's sidewalks since he was 91 and unable to do so. He had the service for about 3 years before he died and actually looked [forward] to the group coming out after it snowed. I don't know how he would have managed his shoveling if it wasn't for you."

Thank you for being the connection that enriches aging. Your support provides joy, connection, and health. Together we are providing equitable solutions that reflect diverse community needs and create a fulfilling aging journey.

77% of adults 50 and older want to remain in their homes for the long term. -AARP, 2021

DARTS clients are...

- 75 years old on average
- 75% female
- Using 1.24 **DARTS** services
- 64% at or below an income of \$27,180/year

"Everyone from the office people and the drivers are top notch. They are like friends to me."



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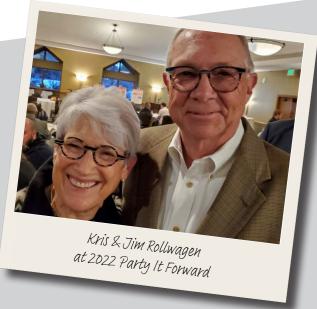
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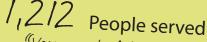
James (Jim) Rollwagen, Director

"I have had the privilege of serving on the board for close to nine years and have seen firsthand how DARTS can help enhance, energize and enrich the lives of our clients. Personally, the information and perspective on aging I have gained during my board service has been invaluable in assisting in my mother's care as she has celebrated her 100th birthday."



Providing Equitable Solutions





"Very wonderful company. I don't know what I would do if I didn't have DARTS"



"DARTS has been very helpful with yard work we can't do ourselves. It makes us feel like better neighbors. Thanks so much!"







159 Learning Buddies and Pen Pals Volunteers

"These students are our future leaders. We are preparing them. They raise my energy level!"

8,095 Hours spent assisting older adults at their homes

"All of the personnel assigned to the household repair and outdoor chores were excellent! You offer a very valuable service to all."



Meeting Diverse Community Needs



5 Programs launched

- · Tai Ji Quan: Moving for Better Balance
- FallsTalk™ fall prevention conversations
- The Breathing Space group respite program
- Washington County home services expansion
- Tech Buddies intergenerational tech support

100% of Caregivers said DARTS increased their ability to provide care

"Absolutely wonderful experience, thanks for all your help and support."







8,117 Rides provided

"I look forward to Thursdays! Driver is so helpful and friendly. Don't know what I would do without it."



98% of clients said DARTS improved their ability to live at home

"DARTS, you have been so wonderful...truly I couldn't live in my own home (for 45 years now) without help and without all of you. Thank You."



Creating a Fulfilling Aging Journey

By focusing on our core values, DARTS advances the mission to **create connections that enrich aging**.



Collaboration

With support from Minnesota Alliance for Volunteer Advancement, we are innovating to increase Learning Buddies volunteers. 36% of Minnesotans volunteer, ranking No. 3 in volunteerism nationwide. – AmeriCorps/U.S. Census Bureau, 2021



Excellence

Recognizing continuing high demand for home services in a tight labor market, we are increasing wages and leveraging partners to deliver services.



To assist traditionally under-supported people, we are adding LGBTQ+ Caregiver Supports and a Spanish-speaking social worker.



7.3% of Dakota County are Hispanic/Latine -Data USA



Responsibility

To ensure you know your gifts help, we are communicating impact stories using email, blog, print, and social media.

Service

When community inputs highlight needs, we are finding community partners to fill gaps such as providing transportation for Farmington.





Growing for the Future
2022 Financials

Unaudited

Statement of Financial Position

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Total Assets	\$2,727,565
Property & equipment, net	\$582,503
Long-term investments	\$854,963
Prepaid expenses	\$90,112
Grants, pledges & accounts receivable	÷ \$233,467
Cash & cash equivalents	\$966,521

LIABILITIES

Total Liabilites	\$103,941
Deferred revenue	\$0
Long Term Liabilities	\$0
Other Current Liabilities	\$13,042
Accrued expenses	\$79,744
Accounts payable	\$11,155

NET ASSETS

Total Net Assets	\$2,623,623
Held in perpetuity	\$937,785
Purpose & time restricted	\$270,565
Without donor restrictions	\$1,415,274

Total Liabilities & Net Assets \$2,727,565

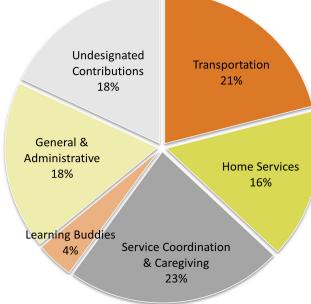




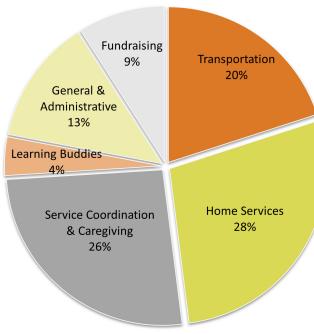


Partial funding for programs are provided by:

- Minnesota Department of Human Services grants
- Older Americans Act Title III administered by Trellis
- **Dakota County Social Services**
- Community Development Block Grants managed by Dakota County CDA, Lakeville, Apple Valley, Eagan, & Burnsville



Operating Revenue \$2,212,350



Operating Expenses \$2,149,771

Depreciation Expense of \$109,985 not included.

Financials do not include \$181,826 as valued by the Independent Sector for 6,071 volunteer hours at \$29.95 per hour.

In Memory of...

Edwin Ahrens

Rosemount Area Seniors Ben & Gladys Blaeser JoLynn Blaeser

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Susan Gangl Virginia Leutgeb

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Jerry Cassidy

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Rosemount Area Seniors

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Irene Kustritz

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Tom Mitchell

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Judy Nobles

Jim Nelson

Donna Nelson

Ted Northwick

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Janet Olson

Oma

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Thank you for your financial gifts!

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Randy Bailey - Bike Helper

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Champions \$25,000+

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> **Eagan Pointe Senior Living** Inver Glen Senior Living Lexington Pointe Senior Living Lilydale Senior Living Southview Senior Living

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Allina Health System Ann & Randy Bailey (HS) **Dakota County Community** Development Agency (CDA)

Dominium Amy & Lance Lemieux **Mardag Foundation** Ed & Gloria McEllistrem Securian Financial Foundation The Saint Paul & Minnesota Foundation



DARTS Sarah & Power of 100 Women – Hastings gift

HS denotes Heritage Society Members who have named DARTS in their estate plan/will.

For corrections, contact Sarah Lindner at sarah.lindner@darts1.org or 651-234-2229.

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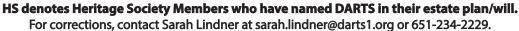
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and more!

Contact Sarah.Lindner@darts1.org to learn about your options.

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