Our communities are strongest when all ages can thrive.

DARTS
CREATING CONNECTIONS THAT ENRICH AGING.

2019 ANNUAL REPORT
“The look on someone’s face when they’re doing what they love is contagious and inspiring.” Taylor Swift’s words reflect how DARTS sees you.

Jim smiled as he watched TC Bear rake his lawn; all 315 outdoor chore clients smile watching volunteers have fun helping them.

Our volunteer JoAnn laughed as she reserved her apartment in The Winslow. Over 170 more will smile and feel relief that such a beautiful and affordable option is available to rent.

Gene’s face, like 6,000 other riders, is worry-free because “I can get out once a week when my kids are wintering in Florida.”

Governor Tim Walz was inspired to declare, “People of all ages should feel confident that they and their families can live vibrant, purposeful lives as they grow old.” With Executive Order 19-38, Minnesota began the journey to become an Age-Friendly State.

Since 1974, DARTS has lived its mission to create connections that enrich aging. Your gifts, your time, your compassion proclaim that you believe our communities are strongest when all ages can thrive.

We are grateful for you. Thank you for being the connections that enrich aging.

Ann Bailey, DARTS President

Our communities are strongest when all ages can thrive.

BOARD OF DIRECTORS

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Retired, Community Advocate

Barbara Blumer
Barb Blumer Law, P.A.

Millie Gignac
Retired, Director of Benefits, Univac Division of Sperry Corp.

Sandy Klas
Community Leader and Volunteer

Lance Lemieux
President, Southview Senior Living Communities
“Our work in Home Services allows us to see on a daily basis how much our services help older adults throughout Dakota County stay in their homes.”

Rob Haddorff
Director of Operations & Home Services

“DARTS homemaking program has allowed me to stay in my home much longer than I ever thought possible.”

-Kathleen, Homemaking Client

1,334 Total Clients
730 Home Service Clients
87% say DARTS helps them stay in their home
“Interactions with DARTS Service Coordinators help older adults feel connected to the community and provide an accessible resource to help them navigate a complicated system.”

Tabatha Barrett
Director of Social Services & Transportation

“I am so thankful that there are people like you offering help to people like me.”

-Gene, Transportation Client

For more information about our services, call: 651-455-1560 or visit dartsconnects.org/services
“By welcoming 40 new volunteer groups, we created new community connections and provided intergenerational volunteering opportunities.”

Angela Liedke
Community Relations Manager

“I volunteer with DARTS because I have more purpose in my life. When I’m at the school, it makes me feel needed.”

-Cindy, DARTS Learning Buddies Volunteer

To learn more about becoming a volunteer or community partner, call 651-234-2254.
BUILDING FOR THE FUTURE - 2020 PLAN

29% seniors live alone
DARTS partners with communities and organizations to bring resource service navigation to your home.
Source: americashealthrankings.org

20% of Dakota County is age 60+
Collaborations provide the workforce to meet rising and changing demand.
Source: Dakota County

22% family caregivers also work
Social Services team provides information sessions to groups and businesses.
Source: caregiver.org

8.3% 2020 budgeted revenue increase

• Additional fundraising and outreach to mitigate lost revenue due to COVID-19
• Partnership with Real Estate Equities to generate revenue beginning 2021
• Extending service areas to meet needs
• Contracts with county, city and federal agencies to provide predictable income

7 years average time seniors are unable to drive
Transportation department uses technology and processes to improve operating efficiencies.
Source: seniordriving.aaa.com

11.4% aged 80+ live in poverty
The Winslow opens June, 2020 providing 172 affordable apartments.

Source: americashealthrankings.org
Source: seniordriving.aaa.com
Source: caregiver.org

11.4% aged 80+ live in poverty

For leasing information call 651-228-7665 or visit WinslowWestStPaul.com
Source: americashealthrankings.org

Events
www.dartsconnects.org/darts-events/

Spring Fundraiser
Due to COVID-19, the Fundraising Breakfast event has changed, please visit our events webpage for current information.

Rick’s Bike Sale
Spring 2020

Party It Forward
October 24, 2020, 7:00 pm - 11:00pm
Southview Country Club

For leasing information call 651-228-7665 or visit WinslowWestStPaul.com
Source: americashealthrankings.org
CELEBRATING COMMUNITY PARTNERSHIPS

2019 Financials*

Operating Revenues $2,092,278

Operating Expenses $2,131,286

Financials do not include $368,480 as valued by the Independent Sector for 14,490 volunteer hours at $25.43 per hour.

DARTS is a 501(c)(3) nonprofit organization that meets the 25 accountability standards of the Charities Review Council demonstrating responsibility, integrity and transparency. Gifts are tax-deductible to the extent allowed by law.

DARTS audited financial statements can be found at www.dartsconnects.org.

Statement of Financial Position

ASSETS
Cash and cash equivalents $493,442
Grants, pledges & accounts receivable $168,957
Prepaid expenses $73,947
Long-term investments $821,300
Property & equipment, net $752,666
TOTAL ASSETS $2,310,312

LIABILITIES
Accounts payable $27,437
Accrued expenses $63,337
Deferred revenue $3,088
TOTAL LIABILITIES $93,862

NET ASSETS
Unrestricted $1,114,103
Temporarily restricted $164,562
Permanently restricted $937,785
TOTAL NET ASSETS $2,216,450

TOTAL LIABILITIES & NET ASSETS $2,310,312

*Unaudited

“The team works daily to be good stewards of your gift.”

Keith Olson
Director of Finance

24% community contribution income
**Honorary Gifts**

**Memorials:**
- Alan Holmstrom
- Dave & Debbie Andrews
- Barbara A. Sprute
  - Rosemount Area Seniors
- Barbara Linkert
  - Ruth Carlson
- Barry Palmer
  - Rosemount Area Seniors
- Darlene Keller
  - Rosemount Area Seniors
- Diane McNearney
  - Rosemount Area Seniors
- Donna Melnick
  - Mary Jane Melnick
- Emilie Burow
  - Lerner Publishing Group, The Lerner Foundation
- Florence M. Kocur
  - Scott & Jackie Northard
- Gene Duff
  - Rosemount Area Seniors
- Helen Duff
  - Rosemount Area Seniors
- Jean Dudley
  - Rosemount Area Seniors
- Kathleen Rooney
  - Bill Lancaster
- Lois Reed
  - Roger & Judy Heuer
- Mary Elias
  - Brenda & Dennis Wieber
- Oscar C. Haddorff II
  - Jody & Nancy Gerst - Haddorff
- Patricia Wall
  - Rosemount Area Seniors
- Sandra Herme
  - Rosemount Area Seniors
- William Beyer
  - John C. Beyer

**Tributes:**
- Randy Bailey
  - Anna Botz
  - Anthony Walker
  - Dana Penkivech
  - Jessica Schwartz
  - Joan L. Wood
  - Kathleen Keller
  - Kymm & Scott Durocher
  - Marta & Steve Volbrecht
  - Mary J. Sjostrom
  - Todd Szymanski
  - Zabrina Zweber

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**THANK YOU FOR YOUR FINANCIAL GIFTS**

No goods or services have been provided by DARTS in return for these gifts.

### Champions $25,000+

- Flint Hills Resources
- Fred C. and Katherine B. Andersen Foundation
- Lemieux, Lance and Amy
  - Eagan Pointe Senior Living
  - Inver Glen Senior Living
  - Lilydale Senior Living
  - Southview Senior Living
- Rick’s Bike Sale
- Trog, Betty (HS)

### Visionary Partners $10,000 - $24,999

- Andersen Corporate Foundation
- Bailey, Ann and Randy (HS)
- Dakota County Community Development Agency (CDA)
- F. R. Bigelow Foundation
- Mosaic Company Foundation
- Rhody, Jackie (HS)
- Richard M. Schulze Family Foundation
- South Robert Street Business Association
- Stevens Square Foundation
- Thomson Reuters

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For corrections, contact Steve Haschig at 651-234-2229.
Gold Partners $5,000 - $9,999

Allina Health System
Bituminous Roadways, Inc.
Durken, Joleen (HS)
Eagan Lions Club
Ekholm, Peter & Elizabeth (HS)
Ellingson, Chet & Sharon
Kraft, Richard & Barbara
LaManna, Carlo & Virginia (HS)

Louis and Peaches Owen Family Foundation
Luther Automotive Group
Melnick, Mary Jane (HS)
Real Estate Equities
Tapemark Company
United Way of Hastings
Xcel Energy Foundation

Silver Partners $2,500 - $4,999

Anderson, David & Joyce
Apfelbacher, Brenda & Scott
Biogen
Blue Cross Blue Shield of Minnesota
Burnsville Lions Club
Carl Bolander & Son, Co.
CoBank
Cub Foods/Jerry’s Enterprises, Inc.
Dakota Electric Association
Fairview Health Services

Gerber, Ed & Deb
Hiway Federal Credit Union
Joan L. Shapiro Fund
Meyer, Jerry & Sandy
Olson, Keith & Kimberly
Rollwagen, Jim & Kris
Signal Hills (RPS Legacy LLC)
SPIRE Credit Union
Stanley & Doris Hill Fund
Wieber, Brenda & Dennis

Bronze Partners $1,000 - $2,499

Affinity Plus Federal Credit Union
Allrounder Remodeling Inc.
Backstrom Volunteer Committee
Beyer, John
Big-D Construction
Blackstone Artz, Margaret
Bolton & Menk
Bremer Bank
Campbell, Leslie & Jerry Reed
Case Financial
Calosimo, Jennifer
Dennis, Mary
Dougherty & Company LLC
Eagan Rotary Club
Ecolab Foundation
Faith United Methodist Church
Flaherty Haus, Eileen
Fritsch, Bill & Colleen

Gill, Kari & Ward
Haschig, Steve & MJ
Jean C. Wirsig Fund
Kaas Wilson Architects
Kallheim, Cory & Brigitta Sharpe
Knights of Columbus Council 8367
Kubes, Joe & Deb
Kwik Trip
Lakeville Lions Club
Lancaster, Bill (HS)
Lindell, Branna & Peter
Murray, Jeff & Jennifer
Oden, Tom & Andrea
Old National Bank - West St. Paul
Peterson, Dale & Jeri
Quality Auto Care Center
Realife Cooperative of West St. Paul

Rolog, Carol
SKB Environmental, Inc.
Southview Acres Health Care Center
Swanson, Maryanne
Takkunen Family Foundation
Washburn-McReavy Funeral Chapels
Waterous Company
West St. Paul/Mendota Heights Rotary Club
Wright, Kim
Xcel Energy
Zachary, Martha
Zahn, Kari

HS denotes Heritage Society Members who have named DARTS in their estate plan/will.
“Every dollar given to DARTS is a bold statement of how deeply we all value older adults.”

Steve Haschig
Director of Advancement

For corrections, contact Steve Haschig at 651-234-2229.
HS denotes Heritage Society Members who have named DARTS in their estate plan/will.
Our communities are strongest when all ages can thrive.

CONTACT US
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info@darts1.org
www.dartsconnects.org

ASK ABOUT
- Homemaking
- Outdoor Chore
- Home Repair
- Caregiving Services
- Transportation
- Resources & Education

GET INVOLVED
Volunteer
- Individual
- Group
Donate
- Financial Gift
- Required Minimum Distribution (RMD)
- Stock
- Property
- Vehicle
- Estate Plan/Will

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