You are the connections that enrich aging.
“Alone, we can do so little; together, we can do so much.” – Helen Keller

Creating connections that enrich aging.

Creating. For those we help, we innovate. LOOP ridership is growing; creative partnerships launched Edina and Stillwater routes. In 2018, we developed curriculum and tools to help caregivers understand how dementia affects their loved one.

Connections. With partners, we can do more. Collaborating with ProAct, Inc. helps additional people receive cleaning services and helps ProAct participants see the value their personal visits provide. With Real Estate Equities, we will add 172 affordable apartments for seniors. DARTS service coordinators in CDA buildings connect residents to needed resources.

Enrich. Volunteers, you give the gift of time; over 14,000 hours mentoring students, doing yard work, being a companion, giving back. Working together, we see how rich our communities are when intergenerational conversations occur.

Aging. Donors, your gifts celebrate aging by supporting innovation, providing services and influencing change. We all are older today than yesterday.

Thank you. You are the connections that enrich aging.

Board of Directors

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Director of Strategic Alliances, Thomson Reuters Legal

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Vice President, Leading Age

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Community Leader and Volunteer

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Barb Blumer Law, PA

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Retired, Univac Division of Sperry Co.

Lance Lemieux
President, Southview Senior Communities

Sandy Klas (Heritage Society)
Community Leader and Volunteer
$3.6B
value of unpaid care for Minnesotans with dementia.

95%
of 2018 survey respondents said DARTS services helped them stay in their home.

7x

<1%
of all Minnesota philanthropic dollars support senior services.

*Statistics courtesy of U.S. Census Bureau, DARTS survey, Alzheimer’s Association and the Minnesota Council of Foundations.

Looking Forward

We are responding to growing demand:

- Increasing care navigation services to reach people in single family homes
- Learning Buddies support art-based curriculum in schools

We are innovating to help family caregivers:

- Adding “Resuming Connections” education to support former caregivers
- Increasing dementia education topics and offering Virtual Dementia Tours to enhance understanding
- Creating curriculum to educate children about dementia

We are being good stewards of your gifts:

- Establishing a 15 year relationship with The Winslow Senior Apartments Project
- Optimizing operations to derive efficiencies

“Whether it's immediate hands-on help with indoor house chores, a ride to the grocery store, or coordinating and connecting seniors and their families with other organizations that can help, DARTS creates a web of supports ensuring no one falls through the cracks. Every community needs what DARTS does.”

Cory Kallheim, DARTS Board Vice Chair
## 2018 Year in Review

<table>
<thead>
<tr>
<th>People Assisted</th>
<th>ProAct teams helped 30 additional people</th>
</tr>
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<tbody>
<tr>
<td>2,003</td>
<td>DARTS is 2018 ProAct New Business Partner of the Year</td>
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</table>

<table>
<thead>
<tr>
<th>Rides Provided</th>
<th>Total Volunteers</th>
<th>Students mentored by Learning Buddies and Pen Pals</th>
<th>Average Client Age</th>
</tr>
</thead>
<tbody>
<tr>
<td>10,245</td>
<td>986</td>
<td>4,825</td>
<td>73</td>
</tr>
</tbody>
</table>

“When I have questions or problems with anything that helps me stay in my home, I call DARTS first.”

45 years of celebrating older adults

For more information about our services call: 651-455-1560 or visit dartsconnects.org
“[The LOOP] has been great for us. I met the mayor last week and told him I loved the Clover Ride and how helpful it was to me and my friends.”

-Nancy G.

“DARTS has certainly been true to its mission of helping folks stay in their homes as long as possible.”

-Pat J.

“I will definitely be calling again soon. The repairs might be small for [DARTS], but they’re big for me!”

-Dave C.

“After 12 years as a Learning Buddy, I feel satisfaction in knowing I am providing some one-on-one time and attention to kids.”

-Marlys T.

You are the connections that enrich aging.
Creating Connections
Together, we can do so much.

Save the Date

1. Rick’s Bike Sale
May 11, 2019 9:00am-1:00pm
Superior Service Center, Apple Valley
Over 500 bikes for sale. All proceeds benefit DARTS and Kids ‘n Kinship.

2. Breakfast Fundraiser
April 16, 2019 7:30 AM-9:00 AM
Mendakota Country Club
Speaker: James Hereford, CEO
Fairview Health Services

3. Party It Forward
September 21, 2019
Southview Country Club
Raffle| Wine Pull | Music Dancing | Silent & Live Auction

4. Learning Opportunities
DARTS provided 71 educational presentations to 1,374 attendees.
Medicare | Virtual Dementia Housing Options | Long Term Care
Call for a complete list.

5. The Winslow
Opening Spring 2020, a new era of senior living in West St. Paul.
Interested in living next to DARTS?
Call 651-455-1560 or visit reeapartments.com for more information.

For more event information call: 651-455-1560 or visit dartsconnects.org
## Community Support
### 2018 Financials*

![Pie chart showing community support financials]

**Operating Revenues $2,282,112**

- Home Services: 34%
- Transportation: 13%
- Service Coordination & Caregiving: 18%
- General & Administrative: 20%
- Learning Buddies: 4%
- Community Support: 18%

**Operating Expenses $2,285,427**

- Home Services: 34%
- Transportation: 25%
- Service Coordination & Caregiving: 23%
- General & Administrative: 9%
- Learning Buddies: 3%
- Community Support: 6%

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### Statement of Financial Position

**ASSETS**

- Cash and cash equivalents: $829,133
- Grants, pledges & accounts receivable: $157,951
- Prepaid expenses: $103,400
- Long-term investments: $748,989
- Property & equipment, net: $843,232

**TOTAL ASSETS**: $2,682,705

**LIABILITIES**

- Accounts payable: $33,164
- Accrued expenses: $48,476

**TOTAL LIABILITIES**: $81,640

**NET ASSETS**

- Unrestricted: $1,605,295
- Temporarily restricted: $57,985
- Permanently restricted: $937,785

**TOTAL NET ASSETS**: $2,601,065

**TOTAL LIABILITIES & NET ASSETS**: $2,682,705

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Financials do not include $370,350 volunteer time, which the Independent Sector values at $24.69 per hour.

275 new and reactivated donors.

DARTS sold a portion of the campus to create The Winslow Senior Apartments. This partnership reduces expenses and generates a modest investment income for DARTS future.

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DARTS is a 501(c)(3) nonprofit organization that meets the 25 accountability standards of the Charities Review Council demonstrating responsibility, integrity and transparency. Gifts are tax-deductible to the extent allowed by law.

DARTS audited financial statements can be found at www.dartsconnects.org.
Tribute Gifts

In Memory of:
- Hazella Blackbird
- Pepin, Shirley
- Emilie Burow  
  Lerner Publishing Group, The Lerner Foundation
- John Coyne  
  Rosemount Area Seniors
- Mary Elias  
  Weber, Brenda and Dennis
- Emma Foss  
  Foss, Doug and Gloria
  LeRoy, Susan M.
  Van Vreede, Douglas and Barbara
- Allen C. Frazier  
  Frazier, Rose
- Pauline Louise Koenig  
  Koenig, Robert
- Donald McNearney  
  Rosemount Area Seniors
- Jim Nelson  
  Rosemount Area Seniors
- Dorothy Perron  
  Dalglish, George and Laurie
- Bette and Kevin Schneider  
  Schneider, Thomas
- Clarice Schoenecker  
  Molitor, Devora Lee
- Gladys Walter Schuno  
  Peterson, James and Jane
- Marvin Skinner  
  Rosemount Area Seniors
- Susie Smith  
  Rosemount Area Seniors
- Anonymous  
  Andrews, Deborah and David

In Honor of:
- Randy Bailey
- Atneosen, Stacey
- Bartosh, Eric and Alyssa
- Mackin, Terrence
- Mills, Janice
- Perona, Elizabeth
- Delores ‘Hap’ Johnson
- Knutson, Barb and Bob
- Bernie and Mary Jo Quinn
- Most, Rich and Julie

Thank you for your financial gifts.

Above and Beyond  
$50,000+

- Flint Hills Resources
- MN Dept. of Human Services (DHS)
- Trog, Betty (HS)

Champions

$25,000-$49,999

- Lemieux, Lance and Amy
  Eagan Pointe Senior Living
- Inver Glen Senior Living
- Lilydale Senior Living
- Southview Senior Living
- MN Board on Aging

For corrections on all gifts, contact Kerrie Leinmiller-Renick at 651-234-2225.
Visionary Partners
$10,000-$24,999
- Allianz Life Insurance Company
- Allina Health System
- Bailey, Ann and Randy
- City of Hastings
- Dakota County Community Development Agency
- Mardag Foundation
- Otto Bremer Trust
- Rhody, Jackie (HS)
- Richard M. Schulze Family Foundation
- Rick’s Bike Sale
- South Robert Street Business Association
- The Saint Paul Foundation
- Thompson Reuters
- United Way of Hastings

Silver Partners
$2,500-$4,999
- Apfelbacher, Brenda and Scott
- Blue Cross Blue Shield of Minnesota
- Burnsville Lions Club
- Cub Foods/Jerry’s Enterprises, Inc.
- Gerber, Ed and Deb
- Hiway Federal Credit Union
- Ideal Credit Union
- Joan L. Shapiro Fund
- Oden, Tom and Andrea
- Real Estate Equities
- Rollwagen, Jim and Kris
- Sedlacek, Jake and Heidi
- Signal Hills (RPS Legacy LLC)
- SPIRE Credit Union
- Wieber, Brenda and Dennis
- Wings Financial Credit Union

Gold Partners
$5,000-$9,999
- Bituminous Roadways, Inc.
- Durken, Joleen (HS)
- Ekholm, Peter and Elizabeth (HS)
- Ellingson, Chet and Sharon
- Lakeview Hospital
- LaManna, Carlo and Virginia (HS)
- Louis and Peaches Owen Family Foundation
- Tapemark Company
- United Way of Washington County East
- Xcel Energy Foundation

HS denotes Heritage Society Members who have named DARTS in their estate plan.
Bronze Partners $1,000-$2,499
Affinity Plus Federal Credit Union
Allrounder Remodeling Inc.
Anderson, David and Joyce
Augustana Lutheran Church
Beyer, John
Bisanz Brothers Development
Bremer Bank
Campbell, Leslie and Jerry Reed
Case Financial
Colosimo, Jennifer
Dakota Electric Association
Dougherty & Company LLC
Financial One Credit Union
Flaherty Haus, Eileen
Fritsch, Bill and Colleen
Gill, Kari and Ward
Gross, Marlene
H.B. Fuller Company Match
HealthEast Foundation
Home Federal Savings Bank
Jean C. Wirsig Fund
Kallheim, Cory and Brigitta Sharpe
Kraft, Richard and Barbara
Kubes, Joe and Deb
Lindell, Branna and Peter
Linn, Dorothy - Estate
Luther Automotive Group
MACC - Minnesota Alliance of Connected Communities
Meyer, Jerry and Sandy
Murray, Jeff and Jennifer
NCR Corporation
Olson, Keith and Kimberly
Peterson, Dale and Jeri
RealLife Cooperative of WSP
Ridenour, Jim and Sue
Roglic, Carol
Rooney, Mike
Rotary Club of West St. Paul/Mendota Heights
Scott, Marion - Estate
SKB Environmental, Inc.
Southview Acres Health Care Center
Swanson, Maryanne
Takkunen, Dan and Traci
Walmart Store #3364-West St. Paul
Waterous Company
Werner, Scott
Will, Joshua
Wright, Kim
Xcel Energy
Zachary, Martha

Builders $250-$999
Ameriprise Financial Advisors Match
Anderson, Scott and Cindy
Anderson, Rick and Lise
Anoka Hennepin Credit Union
Augustana Health Care Center of Hastings
Backes, Sherrill
Bader, Ruth
Baier, Donald and Alice
Barrett, Tabatha and Matt
Baumann, Beth
Belmonte, Marjorie - Estate Blumer, Barb
Borgen, Christian
Briest, Bette
Buntje, Cricket
Chapelaine, Don and Gerry
CU Recovery, Inc.
Dalglish, Mike and Lori
De Lambert, Guy
DeMong Charitable Trust
Desai, Jayshree
Eagan Foundation, Inc.
Ecker, Klea
Ecolab Foundation
Fairbanks, Nichole
Fischbach, Anita
Friends of the Lakeville Heritage Library
Ganger, Jim
Grady, Dan
Haddorff, Rob
Haschig, Steve and MJ
Hendricks, Jaquie and Janet
Hix
Hoch, John
Jackson, Chris and Val
Johnson, Carol
Kingsley Shores
Kleven, Stacy and Rob
Knights of Columbus Council 8367
Kragness, Mark
LaLomia, Terese
Lancaster, Bill (HS)
Langer, Stephanie and Charles
Leary, Mary Ellen and Tom
Lemke, Johnny and Dolores
Lindeman, David
Luhman, Paul and Christine
Mader, Jeff and Judy
McElroy, Dan and Mary
Merchants Bank
Morics, Inar and Susan
Morton, Emma (HS)
Mueller, Ruth M. - Estate NG2
Nordstrom, Mervin and Ruth
Northrup, Vianna
Norton, Eileen
Old National Bank - WSP
Owens Family Fund
Piche & Associates Real Estate
Plaman, Karen
Reiling, Rachael
Reinartz, Hank
Ringler, Allen and Debra
Robertson, Judith
Roglic, Jack and Bonnie (HS)
Rollswagen-Dahl, Marilyn
Royal Credit Union
Seniors Adult Learning Together
Sexton, Cindy
Southview Shopping Center (Felfam)
Sterling State Bank
Teich, Jane
The Servion Group
Thompson, Greg and Sue LeGros
TopLine Federal Credit Union
Torres, Yohana
UnitedHealth Group Match
Vandervest, James and Ginny
Waldera, Patrick
Walmart Foundation

Friends $1-$249
Abicht, Nancy (HS)
Abrahamson, Phyllis
Adams, Carolyn
Adams, Carol
Albrecht, Rick and Judi
Althoff, Michael and Suzanne
AmazonSmile Foundation
Ambrose, Thecla
Anderson, David and Virginia Andrews, Deborah & David
Annen, Jules
Armstrong, Craig and Jan
Atneosen, Stacey
Augustine, Tom
Babcock, Bonnie
Bahnens, Judy
Bakke, Aurora
Barry, Susan
Bartosh, Eric & Alyssa
Bartz, Phyllis
Baumann, Bruce and Marianne
Beck, James and Joyce
Bedekar, Ran and Usha
Belmore, Jan and David
Benson, Eileen
Berger, Patsy
Best Buy Match
Bettenburg, Mary
Bigelow, Debra
Blaesser, JoLynn
Blago, Theresa
Boden, David
Boedigheimer, Lorene
Boehmer, Barbara
Boekhoff, Lynette
Boerbon, Robert
Boerger, Laurel
Bogie, Patrick and Jo Anne
Bohle, Mitchell
Bohner, Darline
Bolin, Laurie
Bolland, Mary
Bolland, Betty
Boyd, Richard & Barbara
Braun, David
Breidel, Gerald and Louise
Breister, Dan and Ellie
Brennan, Violet
Brown, Karen
Brucker, Audrey
Brum, Mark and Catherine
Bryda, Darlene
Bubb, Betty
Burbach, Cecelia
Burbank, Patricia
Burkhardt, Paul & Julie
Burns, Louise
Cannon, Maureen
Carberry, Mary
Carbone, Nancy and Henry
Carey, Todd
Carlson, Karen
Carpenter, Renee
Carter, Cheryl
Cavanaugh, Donna and Donn
Chadima, Gloria
Chelikowsky, Toni and John
For corrections on all gifts, contact Kerrie Leinmiller-Renick at 651-234-2225.
HS denotes Heritage Society Members who have nominated DARTS in their estate plan.