“Everyone deserves to age with dignity in the community of their choice.”
President’s Statement

“One rider on the Hastings LOOP relies upon us for respite care. His story propelled us to innovate ways to use our buses to provide respite and combat isolation. 25 people toured fall colors; 85 people toured holiday lights. In 2018, rides will mimic Memory Cafes and help those with memory loss. 1 grew to 100.

One Care Coordinator supports six Community Development Agency senior buildings. Since October, she has helped over 200 residents find the services they need to safely live on their own. 1 became 200.

One organization, two social workers, and 30 caregiver events supported and educated over 300 people. 1 touches 300.

One Volunteer Manager recruited volunteers to help over 100 people with yardwork. Nearly 700 people responded to the call and 800 connections were made. 1 blossomed to 800.

One person needed a ride in the 1970’s. This year, we provided over 12,000 rides so that 12,000 family members could skip a trip. One is now 24,000.

“Thousands of candles can be lighted from a single candle, and the life of the candle will not be shortened.” — Buddha

Everyone deserves to age with dignity in the community of their choice.

When you tell DARTS stories, when you volunteer your time, when you give, you are a candle igniting so many more. Thank you. You are the connections that enrich aging.

One becomes Every One.

ANN BAILEY, PRESIDENT

Board of Directors

Executive Committee

Board Chair: Brenda Apfelbacher
Community Leader and Volunteer

Vice Chair: Joe Kubes
Director of Strategic Alliances, Thomson Reuters Legal

Secretary: Ed Gerber
Legal Counsel (Retired)

Treasurer: Jake Sedlacek
Manager, Community Relations and Economic Development, Xcel Energy

Directors at Large:

Leslie Campbell
Director - Service Operations, Blue Cross Blue Shield of MN

Cory Kallheim
Vice President, Leading Age

Jim Rollwagen
Chief Employment Counsel, Ecolab, Inc. (Retired)

Directors

Stacey Bartelson
Financial Advisor, Edward D. Jones

Cricket Buntje
Owner, Senior Care Authority St. Paul Metro

Mike Dalglish
President, Case Financial

Tom Edminson
Director of HealthEast Medical Transportation

Jim Ganger
VP Member & Partner Development, SPIRE Credit Union

Laura Keithahn
Vice-President, St. John’s Hospital

Mary Ellen Leary
President, The MEL Group, LLC

Branna Lindell
Housing Division Director, City of South St. Paul

Directors Emeritus

Stacey Bartelson
Financial Advisor, Edward D. Jones

Cricket Buntje
Owner, Senior Care Authority St. Paul Metro

Mike Dalglish
President, Case Financial

Tom Edminson
Director of HealthEast Medical Transportation

Jim Ganger
VP Member & Partner Development, SPIRE Credit Union

Laura Keithahn
Vice-President, St. John’s Hospital

Mary Ellen Leary
President, The MEL Group, LLC

Branna Lindell
Housing Division Director, City of South St. Paul
2017 in Review

AWARDS & HONORS
2017 Dakota County Regional Chamber of Commerce Non-Profit of the Year
Runner Up Touchstone Energy 2017 Community Award

Upcoming Events

Annual Breakfast
April 24, 2018
7:30 - 9:00 am
Mendakota Country Club

Rick’s Bike Sale
May 12, 2018
9:00 am - 1:00 pm
Superior Service Center

Party it Forward
October 13, 2018
7:00-11:00 pm
Lost Spur Golf & Event Center
Ed Gerber
Board of Directors Secretary

“Deb and I support DARTS because we see how community support can help seniors. There is no other organization that can do this work with the same expertise and level of trust as DARTS.”

Ruth Mayer
Support Group Attendee

“DARTS support group was the best help at the right time. The DARTS social worker offered solid information giving my husband and I the advice we needed to move my mom into memory care.”

Steve Ditschler
CEO, ProAct, Inc.

“The individuals receiving ProAct services, our staff and your seniors are energized by this partnership. Truly a win-win-win!”

Jamie Tiedemann
Pen Pal Volunteer

“So fun and enjoyable. I just wanted to let you know how much joy this brings to me.”

30+
DARTS clients receive homemaking services from ProAct, Inc. participants.

94%
of clients reported being satisfied with DARTS services.

75
seniors correspond with 2nd graders throughout the school year.

81%
of clients feel that DARTS community services help them feel less isolated.

76%
of clients feel that DARTS services help them stay connected to the community.
DARTS’ roots are in transportation. My mom using DARTS for transportation is how I became involved. It is exciting to see how we are using our history to transform the ways we deliver social services. Seniors want to stay engaged in the community. Providing rides and social connections help them achieve that goal.

Brenda Apfelbacher, Board Chair

IMPACT & INNOVATION

I couldn’t be happier with my volunteer and homemaker. They are more like friends than workers.
Carol, DARTS Client

My daughter sometimes needs a break from being my chauffer. By helping me, DARTS helps her!
Irene, LOOP Rider

DARTS home services give me the freedom to do what I want and to do what I can.
Jeanne, DARTS Client
LOOKING AHEAD: 
THE FACTS*

- 91% of clients say DARTS helps them remain in their own home.
- 33% of seniors live alone. Isolation is as detrimental to health as smoking 15 cigarettes per day.
- 7% of Minnesota seniors live in poverty. 9% of the homeless population are over 55.
- 36% of all caregivers will assist someone with memory loss.
- 87% of adults over age 65 want to live at home.

LOOKING AHEAD: 
TAKING ACTION

To serve more people and adapt to the changing workforce, we are expanding partnerships with ProAct, Inc. and others.

Supportive services at senior buildings help people save money by living independently longer. We are extending the model we have with Dakota County Community Development Agency and South St. Paul HRA buildings.

We are using our buses to provide innovative programs for people living alone. Outings for those needing respite care and their care partners received 100% positive feedback, and will therefore be extended into 2018.

Communities are striving to be Dementia Friendly and DARTS staff will be 100% certified in 2018. We will bring Dementia Friend curriculum to middle school Learning Buddies classrooms. We are modifying the popular LOOP circulator ride concept to help those with memory loss complete everyday errands.

We provide corporate education sessions to help employees find resources, have vital conversations with their parents and manage being a working caregiver.

We are increasing our social media conversations and electronic communications to reach more people. Email info@darts1.org to get on the list.

“Everyone deserves to age with dignity in the community of their choice.”

*Statistics courtesy of AARP, United Health Foundation, and DARTS client satisfaction survey.
2017 Financials*  
*Unaudited.

**OPERATING REVENUES $2,223,869**

- Home Services: 31%
- Community Support: 18%
- Service Coordination & Caregiver Services: 15%
- Transportation Services: 11%
- Learning Buddies: 3%
- General and Administrative: 22%

**OPERATING EXPENSES $2,360,729**

- Home Services: 38%
- Transportation Services: 24%
- Community Support: 8%
- Service Coordination & Caregiver Services: 18%
- General & Administrative: 8%

**STATEMENT OF FINANCIAL POSITION**

**ASSETS**
- Cash and cash equivalents: $560,112
- Grants, pledges, and accounts receivable: $136,841
- Prepaid expenses: $121,803
- Long-term investments: $824,898
- Property and equipments, net: $2,120,988

**TOTAL ASSETS**

$3,764,643

**LIABILITIES**
- Accounts Payable: $143,942
- Accrued expenses: $74,273

**TOTAL LIABILITIES**

$218,215

**NET ASSETS**
- Unrestricted: $2,266,567
- Temporarily restricted: $342,076
- Permanently restricted: $937,785

**TOTAL NET ASSETS**

$3,546,428

Financials do not include volunteer time, which the Independent Sector values at $24.14 per hour.

In 2017, the Greater Twin Cities United Way ended its decades-long Safety Net grant in support of senior services. For DARTS, this is a $144,000 annual impact beginning 2018.

Community Support operates LOOP services and provides outreach to those caring for an older adult.
In Memory of:

Margaret Amadick  
*Dalglish, George and Laurie*

Ray Barton  
*Rosemount Area Seniors*

Shane Buntje  
*Apfelbacher, Brenda and Scott Bailey, Ann and Randy*

Emilie Burow  
*Lerner Publishing Group, The Lerner Foundation*

Mark Chamberland  
*Chamberland, Mary*

Barbara Day  
*Rosemount Area Seniors*

Mary Elias  
*Wieber, Brenda and Dennis*

Vance & Margrite Grannis  
*Grannis, Vance B. and Darlene*

Lawrence Linkert  
*Rosemount Area Seniors*

Estelle MacCallum  
*Rosemount Area Seniors*

Bob Mc Ardell  
*Dalglish, George and Laurie*

Vi Mueller  
*Nobles, Judy*

Senator James Metzen  
*Sparks, Fay*

Janice Preble  

In Honor of:

Mary Jo Lil & Andree  
*Teich, Jane*

Thomas Crider  
*DARTS*

DARTS Staff  
*Knutson, Barb and Bob*

Janice Preble  
*Mamer, J. Alan & Beverly*

Bess & Larry Swanson  
*Wilken, Jane*

Barb Tiggemann  
*Bailey, Ann and Randy Beseman, Patricia Clark, Paula McAdams, Barb (HER) Melnick, Mary Jane Teich, Jane*
ABOVE AND BEYOND $50,000+

Flint Hills Resources
The Greater Twin Cities United Way
Trog, Betty (HER)

CHAMPIONS $25,000 - $49,999

Lemieux, Lance and Amy
Eagan Pointe Senior Living
Inver Glen Senior Living
Lilydale Senior Living
Southview Senior Living

VISIONARY PARTNERS $10,000 - $24,999

Bailey, Ann and Randy
Dakota County Community Development Agency
Durken, Joleen (HER)
Mairs, Tom - Estate
Mueller, Ruth M. - Estate
Otto Bremer Trust
Rhody, Jackie (HER)
South Robert Street Business Association
The F.R. Bigelow Foundation
The Saint Paul Foundation
The Stevens Square Foundation
Thing, Jeannine O. - Estate
Thomson Reuters

For corrections, please contact Kerrie Leinmiller-Renick 651-234-2225
Bituminous Roadways, Inc.
Burnsville Lions Club
Ekholm, Peter and Elizabeth (HER)
Ellingson, Chet and Sharon
The Fountains at Hosanna!
IHeart Media Management Services
Louis and Peaches Owen
Family Foundation
MACC - Minnesota Alliance of Connected Communities
SPIRE Credit Union
Tapemark Company
The Owens Family Fund of The Saint Paul Foundation
Xcel Energy Foundation

Affinity Plus Federal Credit Union
Apfelbacher, Brenda and Scott
Biogen, Idec
Blue Cross Blue Shield of Minnesota
Cub Foods/Jerry’s Enterprises, Inc.
Dakota Electric Association
Eagan Lions Club
Fritsch, Bill and Colleen
Gerber, Ed and Deb
Ideal Credit Union
Kubes, Joe and Deb
LaManna, Carlo and Virginia (HER)
Oden, Tom and Andrea
Lansworth Enterprise Solutions
ProRx Pharmacy
Rollwagen, Jim and Kris
RPS Legacy LLC
The Joan L. Shapiro Fund of The Saint Paul Foundation
Wieber, Brenda and Dennis
United Way of Hastings

Adams, Carolyn
All Saints Catholic Church
Ameriprise Financial Advisors
Anderson, Rick and Lise
Artspace
Augustana Lutheran Church
Beyer, John
Blumer, Barb
Bordanaea, Lea (HER)
Bosch, Allen and Tanya
Braun, David
Buntje, Cricket
Senior Care Authority
Carlson, Jeroy and Lorraine (HER)
Chapdelaine, Don and Mary
Churchill, Susan
Clausen, Greg and Bobbi
Colosimo, Jennifer
CU Companies
de Lambert III, Guy
Ecker, Mark and Klea
Ecolab

Gill, Kari and Wade
Gross, Marlene
Home Federal Savings Bank
Kallheim, Cory and Brigtta
Keithahn, Laura and Larry
Lancaster, Bill (HER)
Luther Automotive Group
Meyer, Jerry and Sandy
Morton, Emma (HER)
Murray, Jeff and Jennifer
NCR Corporation
Peterson, Dale and Jeri
Realife Cooperative of West St. Paul
Ridenour, James and Susan
Ringer, Allen and Debra
Rolig, Carol
Rotary Club of Eagan
Rotary Club of West St. Paul/
Mendota Heights
SKB Environmental /
Waste Connections
Southview Acres Health Care Center
Swanson, Maryanne
Takkunen, Dan and Traci
Teich, Jane
The Jean C. Wirsig Fund of The Saint Paul Foundation
The Stanley and Doris Hill Fund of The Saint Paul Foundation
TruStone Financial
Waterous Company
Will, Joshua
Wright, Kim
Xcel Energy
Zachary, Martha

Edina Realty Foundation
Fairbanks, Nichole
Fischbach, Anita
Friends of the Hastings Library
Friends of the Lakeville Heritage Library
Gateway Bank
Goldstein, Donna
Graham, Dick and Pat Powers
Grundmayer, Vi
Haddorff, Rob
Haschig, Steve and MJ
HealthEast Foundation
Hinderscheid, Jeffrey
Hoch, John
Hoffman, Martha
Huisman, Leo
Inver Grove Toyota
Jackson, Chris and Val
Johnson, Richard and Marjorie
Klukas, Brian
Knights of Columbus Council 8367
Lalonia, Terese
Langer, Dave and Ann
Larson, Amy
Larson, Melissa
LeGros, Sue and Greg Thompson
Lemieux, Lisa
Lindell, Branna
Lorentzen, Linda
Luhman, Paul and Christine
Mader, Jeff and Judy
McAfee, Greg and Linda
McElroy, Dan and Mary
MidWest One Bank
Ness, Barbara
Northrup, Vianna
Oak Ridge Assisted Living
Oestreicher, Karl and Theresa
Olson, Keith and Kim
Plaman, Karen
Reinartz, Hank and Nancy Brenden
Rolig, Jack and Bonnie
Schmitz, Allen and Phyllis
Sedlacek, Jake and Heidi
Shaw, Reid and Ann
Southview Shopping Center
Sterling State Bank
Stoltz, Dan and Robin
Stratton, Duane
The Eagan Foundation, Inc.
Twin Cities Wine Education
Ubl, Mike
United Way of Greater Atlanta
Vance C. DeMong Charitable Trust
Vandervest, James and Ginny
Wachovia Wells Fargo Foundation
Waldera, Patrick
Walker Methodist Highview Hills
Werner, Scott
Wildenauer, Gail and Jerry